



Marshall McCart Class Schedule

Register At www.AmericanREU.net/classes



GA Real Estate Salesperson Evening Course

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.

The course provides a comprehensive overview of the fundamentals of real estate. An in-depth course covering the following:

- Georgia Real Estate License Law
- Real Estate Math
- Pricing Real Property
- Real Estate Contracts
- Closing and Settlement Costs
- Fair Housing
- City and Urban Development
- Community Association Management
- Real Estate Finance
- Real Estate Instruments
- Environmental Law
- Anti-trust Law
- Agency Law and Disclosure Requirements
- Property Management Activities

To qualify for a salesperson's real estate license in Georgia an applicant must:
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



When

Tue Apr 15 06:00pm to 09:00pm



Where

American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

Covington



RE Forms 101

There are thousands of real estate agents in Georgia who are not members of their local Board of Realtors & therefore do not have license to use GAR Forms so it is imperative for ALL real estate practitioners in our state to have at least a basic familiarity with the RE Forms that these non-Board professionals use as we must always remember the GA License Law, GREC 520 & BRRETA mandate of:

“Present ALL Offers!”

Specifically, this course will cover the RE Forms Purchase & Sale Agreement, Exclusive Right to Sell & Exclusive Buyer's Brokerage Agreement as well as several other forms including but not limited to Amendment to Agreement, Seller's Property Disclosure, Commission Acknowledgement (Instructions to Closing Attorney) & Lease Agreement.

No matter whether a Board or non-Board member, this class will be very informative for all those who take it.



When

Thu Apr 17 10:00am to 01:00pm



Where

American Real Estate University LIVE -



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When

Thu Apr 17 10:00am to 01:00pm



Where

Zoom LIVE Meeting

- Zoom LIVE Meeting,



GEORGIA LICENSE LAW

License Law....a requirement of maintaining your Real Estate License!

An adopted rule change from the Real Estate Commission states that Effective July 1, 2016, any licensee who renews an active license on or after this date must have completed at least (3) hours of continuing education on the topic of license law in order to renew.

Course topics include:

1. THE EFFECTS ON LICENSE STATUS BY A LICENSEE OF PROHIBITED CONDUCT
2. REQUIREMENTS OF A QUALIFYING BROKER AND LICENSEE UPON TRANSFER
3. REQUIREMENTS CONCERNING TRUST OR ESCROW ACCOUNTS
4. UNFAIR TRADE PRACTICES
5. BROKERAGE RELATIONSHIPS
6. MANAGEMENT RESPONSIBILITIES OF REAL ESTATE FIRMS
7. ADVERTISING
8. HANDLING REAL ESTATE TRANSACTIONS
9. LICENSEES ACTING AS PRINCIPALS ... Read more at AmericanREU.net



When

Thu Apr 24 10:00am to 01:00pm



Where

American Real Estate University LIVE -

1123 Church Street - Suite 103 - Covington, GA

Covington



GEORGIA LICENSE LAW

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When

Thu Apr 24 10:00am to 01:00pm



Where

Zoom LIVE Meeting

- Zoom LIVE Meeting,



Disclosure Is Not The Exception, It's The Rule

"If You Know It, You Gotta Disclose It!" Covering disclosure requirements related to agency, brokerage relationships, material facts & property defects, advertising, licensees acting as principals, federal law considerations; fees, rebates, referral fees & compensation. In addition to learning about the various aspects of BRRETA, GA License Law & GREC Rules & Regulations that oversee these requirements, this course will also be analyzing case law & case studies. Once done with this 3-hr Commission-approved CE class you will remember why DISCLOSE, DISCLOSE, DISCLOSE! is one of the mantras of Real Estate Practice in Georgia. *This is a CE credit given class, but does NOT count for License Law credit.*



When

Thu May 22 10:00am to 01:00pm



Where

American Real Estate University LIVE -

1123 Church Street - Suite 103 - Covington, GA

Covington



Disclosure Is Not The Exception, It's The Rule

"If You Know It, You Gotta Disclose It!" Covering disclosure requirements related to agency, brokerage relationships, material facts & property defects, advertising, licensees acting as principals, federal law considerations; fees, rebates, referral fees & compensation. In addition to learning about the various aspects of BRRETA, GA License Law & GREC Rules & Regulations that oversee these requirements, this course will also be analyzing case law & case studies. Once done with this 3-hr Commission-approved CE class you will remember why DISCLOSE, DISCLOSE, DISCLOSE! is one of the mantras of Real Estate Practice in Georgia. *This is a CE credit given class, but does NOT count for License Law credit.*



When

Thu May 22 10:00am to 01:00pm



Where

Zoom LIVE Meeting

- Zoom LIVE Meeting,



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6. MANAGEMENT RESPONSIBILITIES OF REAL ESTATE FIRMS
7. ADVERTISING
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9. LICENSEES ACTING AS PRINCIPALS ... Read more at AmericanREU.net



When

Thu May 29 10:00am to 01:00pm



Where

Zoom LIVE Meeting

- Zoom LIVE Meeting,



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When

Thu May 29 10:00am to 01:00pm



Where

American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

Covington



Real Estate Pre-license Study Session

Join us for an ongoing study session to prepare you for the Real Estate Licensee Qualifying Examination.

To qualify for a salesperson's real estate license in Georgia an applicant must:
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



When

Sat Jun 14 09:00am to 04:00pm



Where

American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

Covington



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When

Tue Jul 22 06:00pm to 09:00pm



Where

American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

Covington



Real Estate Pre-license Study Session

Join us for an ongoing study session to prepare you for the Real Estate Licensee Qualifying Examination.

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When

Tue Sep 16 06:00pm to 09:00pm



Where

American Real Estate University LIVE -
1123 Church Street - Suite 103 - Covington, GA

Covington

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