



## Adam Cooper Class Schedule

Register At [www.AmericanREU.net/classes](http://www.AmericanREU.net/classes)

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### Your Mobile Toolbox: How to Use Internet in Your Real Estate Business

Join us in our new Mobile Toolbox where we will take a deep dive on the “how to’s” in a hands-on workshop style class. You will learn about & learn how to use some of the most popular apps for your real estate business. These apps will make your work life more efficient, manageable, and effective. Yes, you can use your phone during class. We highly encourage it! Just make sure it is charged and ready to go.



*When*

Thu Aug 7 10:00am to 01:00pm



*Where*

Fayette County Board of REALTORS®  
101 Devant St, STE 706 - Fayetteville, GA

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### Probate Property Specialist

This six (6) hour course is designed to provide real estate professionals with a comprehensive understanding of the probate process and how to successfully navigate working with probate properties and grieving families. This course will discuss what probate is and how real estate professionals can be an integral part of helping families through a sometimes difficult process.

Students will learn how to explain the probate process and how it impacts real estate professionals, identify and apply the relevant laws and regulations regarding probate sales, successfully market and list probate properties, work effectively with lawyers, executors, and other professionals, navigate the ethical and emotional challenges of working with grieving families, better understand the paperwork that is required during the probate process and how to avoid common pitfalls of the probate process.

Additionally, a real estate professional with this training can help a grieving family to sell their loved one's home quickly and for a fair price. This can help the family to alleviate financial stress and move on with their lives; A real estate professional with this training can help a probate executor to navigate the complex legal process of selling an estate property. This can save the executor time and money, and help to ensure that the estate is settled in a timely manner; and a real estate professional with this training can help to protect the interests of minor or incapacitated beneficiaries of a probate estate. This can help to ensure that the beneficiaries receive the assets that they are entitled to.

Overall, the Probate Property Specialist course helps to make the probate process more efficient and compassionate for everyone involved. This benefits the community by reducing stress for grieving families, protecting the interests of beneficiaries, and supporting the local economy.



*When*

Wed Sep 17 09:00am to 04:00pm



*Where*

Charleston Trident Association of  
5006 Wetland Crossing Drive - North Charleston, SC

REALTORS®

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## MRP® Military Relocation Professional

When military staff and their families relocate, the services of a real estate professional who understands their needs and timetables makes the transfer easier, faster, and less stressful. This certification focuses on educating real estate professionals about working with current and former military service members to find the housing solutions that best suit their needs and take full advantage of military benefits and support.

Learn how to provide the real estate services—at any stage in the service member's military career—that meet the needs of this niche market and win future referrals. Hone in your knowledge and skills for working with active duty military buyers and sellers, as well as veterans with the NAR's Military Relocation Professional Certification.



*When*

Mon Nov 17 10:00am to 05:00pm



*Where*

Charleston Trident Association of

5006 Wetland Crossing Drive - North Charleston, SC

REALTORS®

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