




Lynda Hawkins Class Schedule


Register At www.AmericanREU.net/classes



Fair Housing for the Real Estate Professional

Don't be fooled by a smile & a handshake. Learn to recognize the signs of discrimination in various real estate services. Focus on the Fair Housing Act will help real estate professionals understand their rights and obligations under the law.


 *When*
Thu Apr 17 01:00pm to 04:00pm

 *Where*
Fayette County Board of REALTORS®
101 Devant St, STE 706 - Fayetteville, GA



At Home With Diversity

At Home With Diversity (AHWD) is an NAR certification program designed to present a picture of the changing face of the real estate industry. Since 1998, the At Home With Diversity program has prepared over 20,000 REALTORS® to work effectively with and within today's increasingly diverse pool of homebuyers. The At Home with Diversity course addresses the topics of diversity, fair housing and business planning development. After successfully completing the course, REALTORS® are eligible to apply for the official AHWD certification, which conveys to clients they're working with a dynamic real estate professional with expertise that transcends cultural barriers.


 *When*
Tue Apr 29 09:30am to 12:30pm


 *Where*
Newnan-Coweta Board of REALTORS®
75 Jackson Street, Suite 400 - Newnan, GA



Advanced Topics for New Georgia Agents - 25 Hour Post License Course

The Georgia Real Estate Commission requires that each Salesperson successfully complete a 25 hour Post-License course within one year of issuance of an original Salesperson license. At AREU, each of our courses are approved by GREC and satisfies the 25 hour post-license requirement. A final exam is required for every course.

 *When*
Wed Jun 11 09:00am to 02:00pm

 *Where*
Fayette County Board of REALTORS®
101 Devant St, STE 706 - Fayetteville, GA



GA Real Estate Salesperson Evening Course

Georgia Salesperson Real Estate Fundamentals is a 75-hour course required by the Georgia Real Estate Commission for anyone who wishes to become a licensed real estate salesperson in Georgia.

The course provides a comprehensive overview of the fundamentals of real estate. An in-depth course covering the following:

Georgia Real Estate License Law
Real Estate Math

Pricing Real Property
Real Estate Contracts
Closing and Settlement Costs
Fair Housing
City and Urban Development
Community Association Management
Real Estate Finance
Real Estate Instruments
Environmental Law
Anti-trust Law
Agency Law and Disclosure Requirements
Property Management Activities

To qualify for a salesperson's real estate license in Georgia an applicant must:
Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



When

Mon Aug 11 06:00pm to 09:00pm



Where

Newnan-Coweta Board of REALTORS®
75 Jackson Street, Suite 400 - Newnan, GA



2025 Vision: Mid-Year Goal Reset Workshop

Maximize the second half of 2025 in this streamlined workshop for real estate professionals. Refocus your goals, refine your strategies, and recalibrate your targets. Gain practical tools for evaluating progress and overcoming hurdles. Perfect for agents aiming to enhance their success. Join us to transform your year with clear, actionable steps in a focused session. Propel your career forward with renewed clarity and purpose.



When

Thu Aug 14 09:30am to 12:30pm



Where

Newnan-Coweta Board of REALTORS®
75 Jackson Street, Suite 400 - Newnan, GA



GA Real Estate Broker Pre-License Course

Are you ready to move on to the next level in your real estate career?

Broker Prelicense introduces the fundamentals of real estate from the salesperson's pre-license course.

Also addresses brokerage management with additional lessons on office operations, broker responsibilities, financial management and government regulations.

Georgia Real Estate Commission requirements for licensure. ([CLICK HERE](#))



When

Wed Sep 10 09:00am to 04:00pm



Where

Fayette County Board of REALTORS®
101 Devant St, STE 706 - Fayetteville, GA



Fair Housing for the Real Estate Professional

Don't be fooled by a smile & a handshake. Learn to recognize the signs of discrimination in various real estate services. Focus on the Fair Housing Act will help real estate professionals understand their rights and obligations under the law.



When

Thu Oct 9 10:00am to 01:00pm



Where

Fayette County Board of REALTORS®
101 Devant St, STE 706 - Fayetteville, GA

Register At www.AmericanREU.net/classes