



## Jacel Galloway Class Schedule

Register At [www.AmericanREU.net/classes](http://www.AmericanREU.net/classes)

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### Intro to Equestrian Properties



## Intro to Equestrian Properties

The Intro to Equestrian Properties 3 Hour Continuing Education Course introduces participants to the equestrian Real Estate Market and takes a look at what makes up an equestrian property, including but not limited to housing, barns, arenas, stalls and tack rooms. This course also looks at the equestrian market on a local and national level and aims to give agents a better understanding on how to effectively market an equestrian property.



*When*

Thu Jan 9 10:00am to 01:00pm



*Where*

Fayette County Board of REALTORS®  
101 Devant St, STE 706 - Fayetteville, GA

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## Equestrian Property Specialist

### Equestrian Property Specialist (EPS) Certification Course

Delve deeper into the niche market of equestrian real estate with our comprehensive Equestrian Property Certification course at American Real Estate University. Led by Jacel Galloway, who brings 18 years of equestrian competition, training, and coaching experience, this course offers a specialized focus for equine real estate professionals.

Key Course Topics:

Understanding Equestrian Clients: Differentiate between amateur and professional needs, ensuring tailored service.

Equestrian Property Essentials: Identify characteristics that define prime equestrian properties.

Equine Liability Law: Learn crucial legal aspects affecting property ownership and transactions.

Working with Buyers and Sellers: Acquire negotiation and transaction skills for both buyers and sellers of equestrian properties.

Commercial vs. Non-Commercial Properties: Understand strategies for commercial versus private equestrian ventures.

This course is ideal for real estate professionals aiming to specialize in equestrian properties, providing a pathway to become authoritative agents in a lucrative market.



*When*

Fri Jan 31 09:00am to 04:00pm



*Where*

Zoom LIVE Meeting  
- Zoom LIVE Meeting,

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