



Gina Lemelin Class Schedule

Register At www.AmericanREU.net/classes



BLUEPRINTS : New Construction Buyer's Agency

New construction is on the Rise!

Lay out the plans for success working with buyers in new construction. This course will show you how to effectively represent buyers in new construction sales.

Agents will understand the construction timelines, the offer and negotiation process and how to smoothly get your buyer across the finish line and into their new home!



When

Tue Apr 1 10:00am to 01:00pm



Where

Clark Farms Subdivision
6885 Loma View - Flowery Branch, GA



BLUEPRINTS : New Construction Buyer's Agency

New construction is on the Rise!

Lay out the plans for success working with buyers in new construction. This course will show you how to effectively represent buyers in new construction sales.

Agents will understand the construction timelines, the offer and negotiation process and how to smoothly get your buyer across the finish line and into their new home!



When

Thu Apr 17 10:00am to 01:00pm



Where

4097 Runnel Hill, Gainesville. GA 30506
4097 Runnel Hill - Gainesville , GA



Renovation Lending

Tired of skipping those hard-to-sell listings like other agents in your area and losing out on deals? What would you say if you had the tools to help sell the vision of the perfect home to your buyers? That's the idea behind this course. Learn how the FHA, 203K, and other renovation loan options can help you sell more real estate. Get buyers additional monies for repairs, upgrades, and other home improvements...all based on the future value of the property. Join us to learn more!



When

Tue Jul 29 01:00pm to 04:00pm



Where

Fayette County Board of REALTORS®
101 Devant St, STE 706 - Fayetteville, GA



Basic Understanding of FHA's 203 Streamline and Energy Efficient Mortgage

Attract more buyers and solve inspection items for your older homes!

Millennials now make up the largest proportion of home buyers, and they have made one thing abundantly clear—they want energy-efficient homes! In fact, many young buyers are willing to pay more for an energy-efficient home over a lower-priced home that's not energy efficient.

With an Energy Efficient Mortgage, homebuyers can roll up the cost of certain energy-saving improvements into their mortgage.

This strategy can save the home buyer substantial money in utilities. In addition, it can help you present viable options to the buyer for repairs that show up on the home inspection. Energy-efficient loan strategies are definitely a tool you want to have in your tool belt, but you must know how to build your team so you can talk about them! This class will help you!



When

Thu Dec 11 01:00pm to 04:00pm



Where

Fayette County Board of REALTORS®

101 Devant St, STE 706 - Fayetteville, GA

Register At www.AmericanREU.net/classes